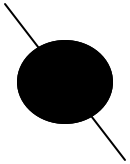
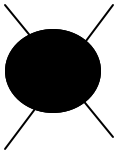
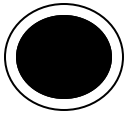
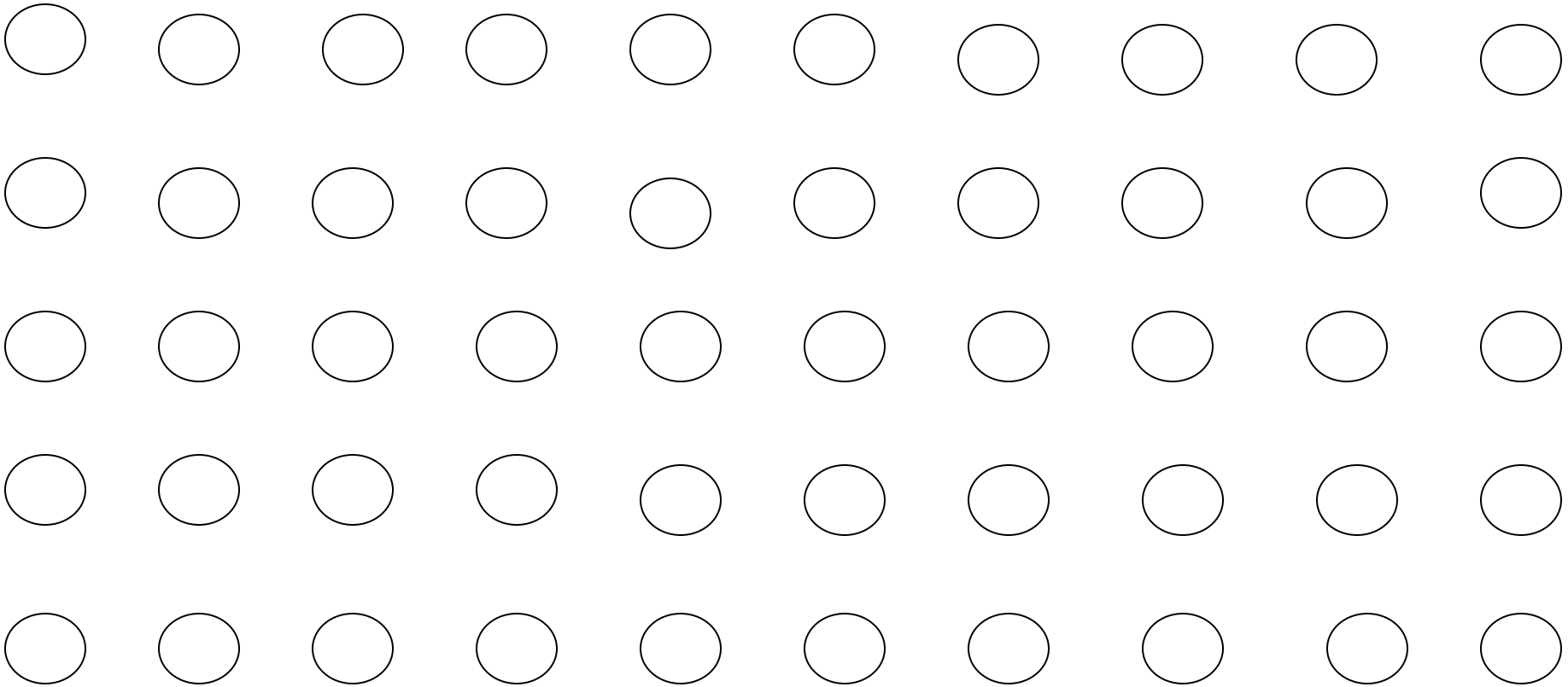
Phone Calls to Bookings

By using this chart & keeping track of your efforts, you will be able to see how many calls you made, how many people you actually talked to , & how many bookings you achieved. By continually using this chart each time you get on the phone, you'll see a pattern of how many calls it will take to meet whatever your booking goal is. So if you have a string of calls & no one answers, you'll know exactly what your averages are. (i.d. I know that if I dial 25 phone numbers, I will net 5 bookings. So if I want 10 bookings. I have to call 50 numbers.) Happy calling and booking!

Fill in when you've made a call.


Put a slash through when you've left a message.


Put a cross through when you've talked to a person.


Circle when you've booked an appointment.