

## Scavenger Hunt Script

BELOW IS THE SCRIPT....This is what I am going to say when I am out....

FOR EXAMPLE...Let's say I see the beautiful blue eyed lady...

Hi!...excuse me...I couldn't help but notice how beautiful your eyes are...you may think I am crazy (laugh a little), I am in a contest and it is a scavenger hunt...I teach skin care with Mary Kay Cosmetics....In my scavenger hunt I am looking for a beautiful blue eyed lady and guess what??? I just found her...Would you be offended if I ask you to be my face model next Tuesday night at our weekly meeting and help me win the scavenger hunt?

If she says, "Yes ,that sounds like fun", or if she says, "Me, a model?", or something like that then I will say, "Yes, I would be honored to have you as my guest and I need a blue eyed lady to help me WIN the scavenger hunt. Could you help me out?".

If she says, "I would love to but I can't come on Tuesdays" ...then try to book her for another date.

Once I get her name and number then I will tell her a little bit about our Tuesday nights...don't give her too much info...I will also encourage her to bring some friends.

That is what I am doing!!!

Go Girls....make it happen!!!!