



## The Deserted Island Referral Game



Guests, flip over your profile card and number from 1-10.

Tell them to get out their cell phones because it will be a useful tool and will help them to be the winner.

Tell the ladies to write their name at the top and 1-10 down the left side of their paper. Then flip it over to the other side.

Explain: Now picture the hottest, most desirable man you can think of (this can be your husband or a celebrity or whoever). Now imagine that you are stranded on a deserted island with this dreamy man. All of your basic necessities are met such as food, water, and shelter. If you were only able to have one glamour item (i.e. mascara, lip gloss, etc.) what would it be?

Write that item on the blank side of the page.

Now Explain: The first person to write down 10 women that they think deserve to have a pampering experience wins! You must write clearly, include first and last names, phone number and please don't include anyone who you know already has a Mary Kay Consultant.

Ready, Set, pick up your pen and Go!

When the first person finishes, tell the others to keep going you have to verify that we really have a winner (this gives the others more time to finish theirs). Collect the papers and congratulate the winner. Announce that she's won the one product she can't do without (she will get to pick her color at the individual consultation).