

Mary Kay Daily Call Attempts

It is suggested to call 20-30 minutes Daily or 6-10 attempts Daily

GREEN is INCOME PRODUCING ACTIVITIES

#	Date	Person Called	Phone#	WHY	BI	BF	BC	BU	IF	PO	NH	LB	NI	OP	O
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BI - Booked Interview
BF - Booked Facial
BC - Booked Class

BU - Booked for Unit Meeting
IF - Interview Follow-Up
PO - Placed Order

NH - Not Home
LB - Line Busy
NI - Not Interested

OP - On Product w/another Consultant
O - Other