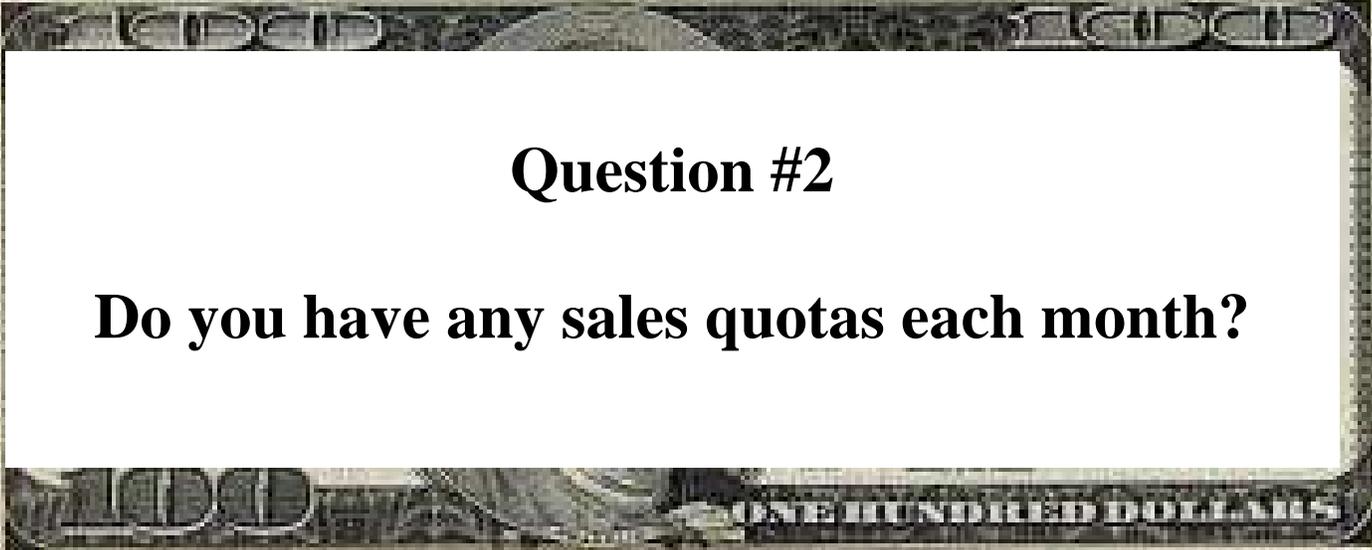




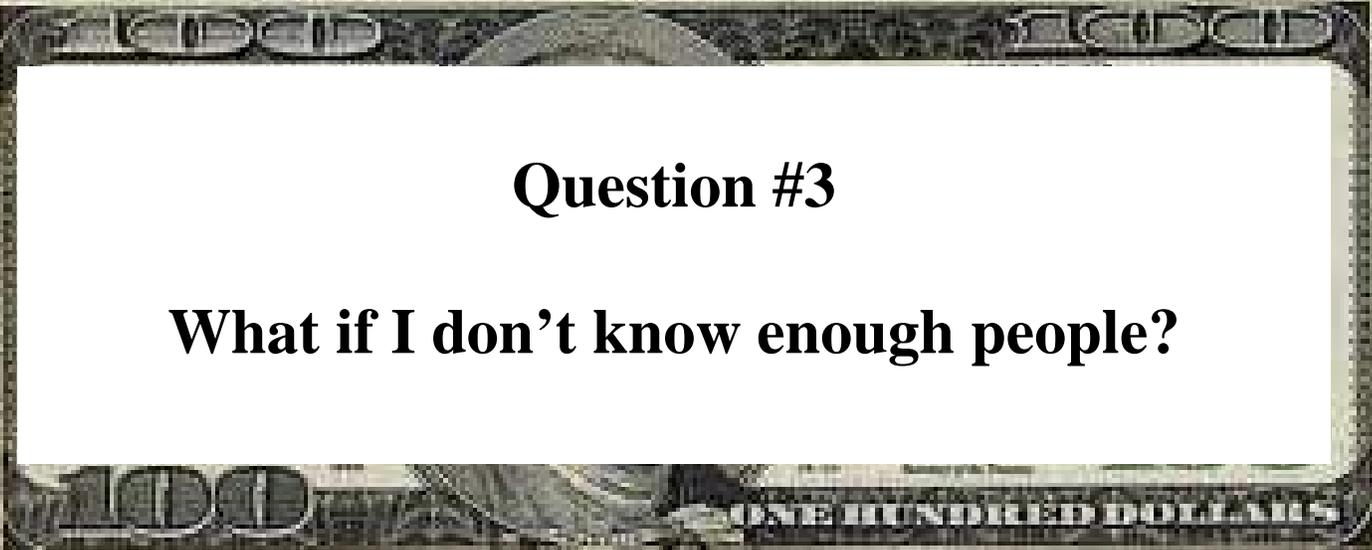
Question #1

How do Mary Kay Consultants make their money?



Question #2

Do you have any sales quotas each month?



Question #3

What if I don't know enough people?

Answer #1

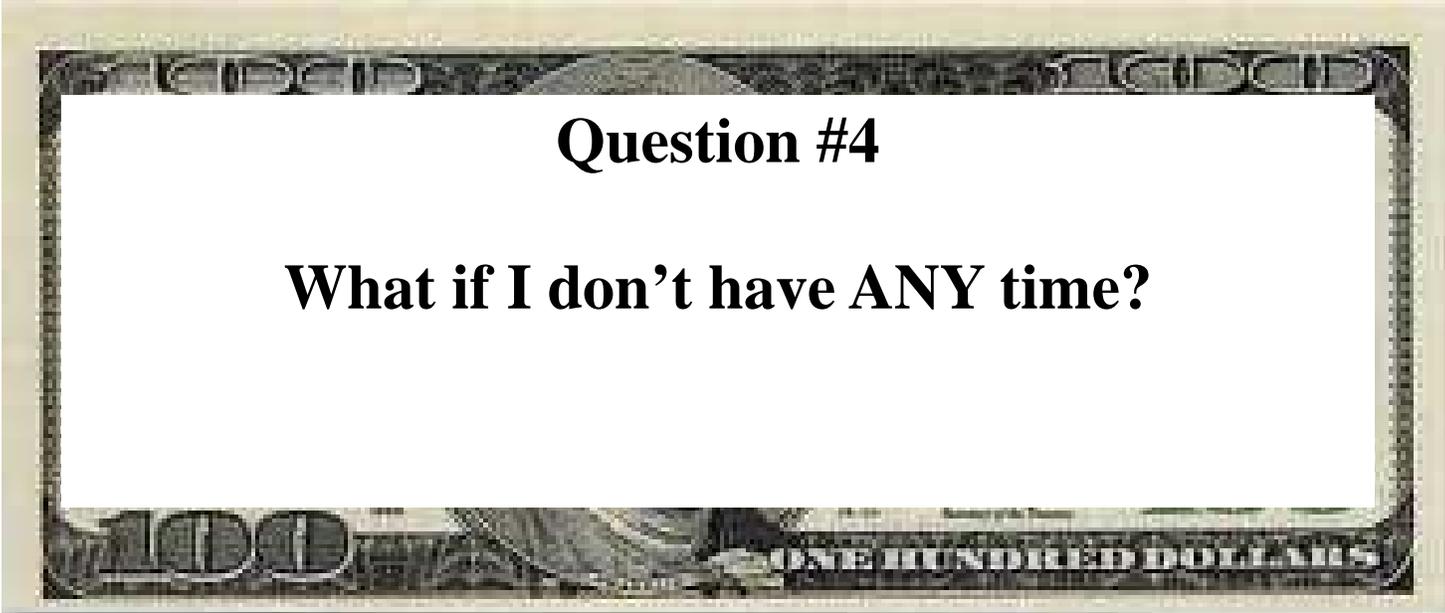
- 1. MK consultants earn 50% commission of each sale**
- 2. MK is consumable, so re-orders are also 50% commission**
- 3. Team Building Bonuses/Commissions—earn up to 4%-26%**
- 4. Career Car Program—earn the use of a car with NO car payment, 85% car insurance paid, 100% personal property paid!**

Answer #2

Absolutely NOT!! Because you are the CEO of your company, you get to choose your work hours, choose how often you work, how long you work, when you take vacation, how many vacations you want, and unlimited sick days!

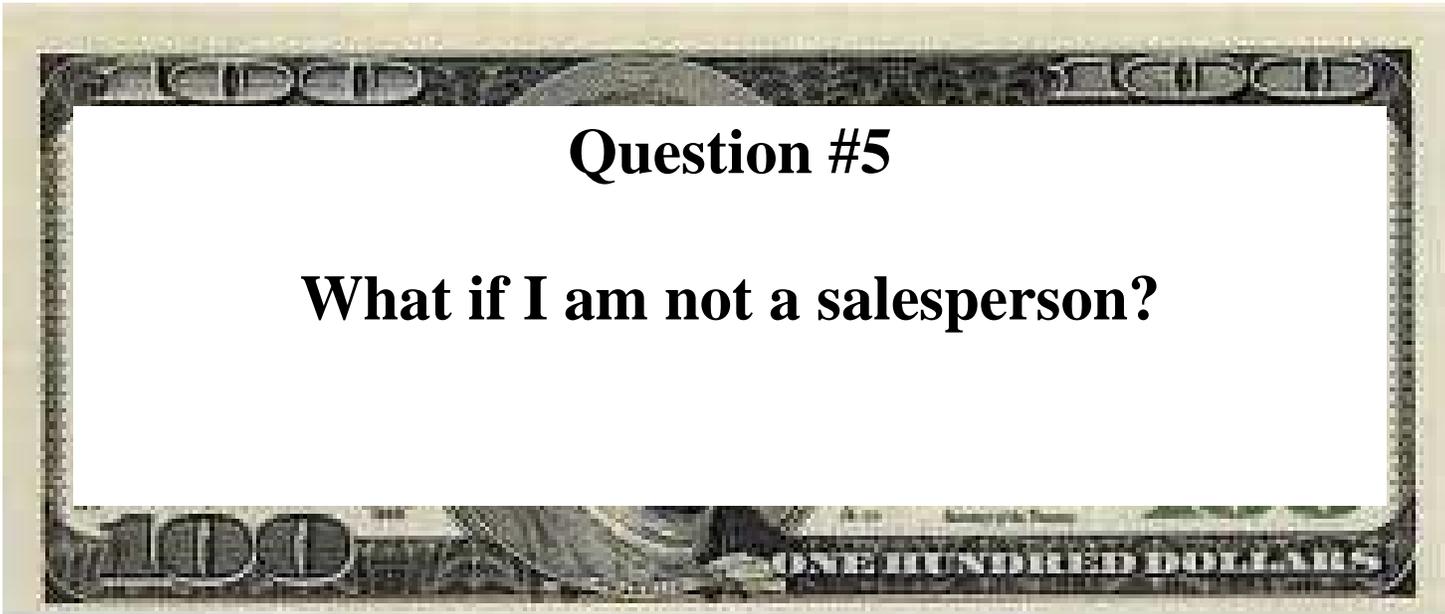
Answer #3

We all know AT LEAST 250 in our contact sphere! If I asked you to hand me your cell phone, how many contacts would I see? If I looked at your FB Friend List, how many friends would I count? All you need is ONE FRIEND to help you...and I will teach you to ask for referrals to her friends & start building a customer base.



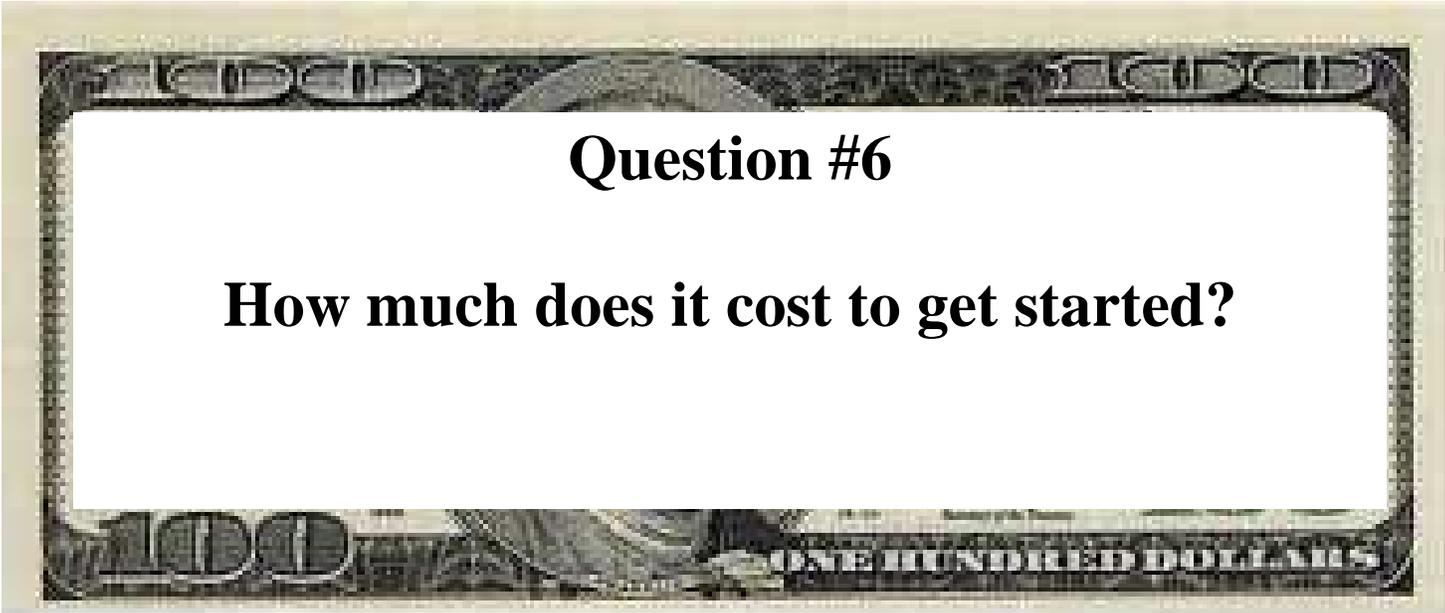
Question #4

What if I don't have ANY time?



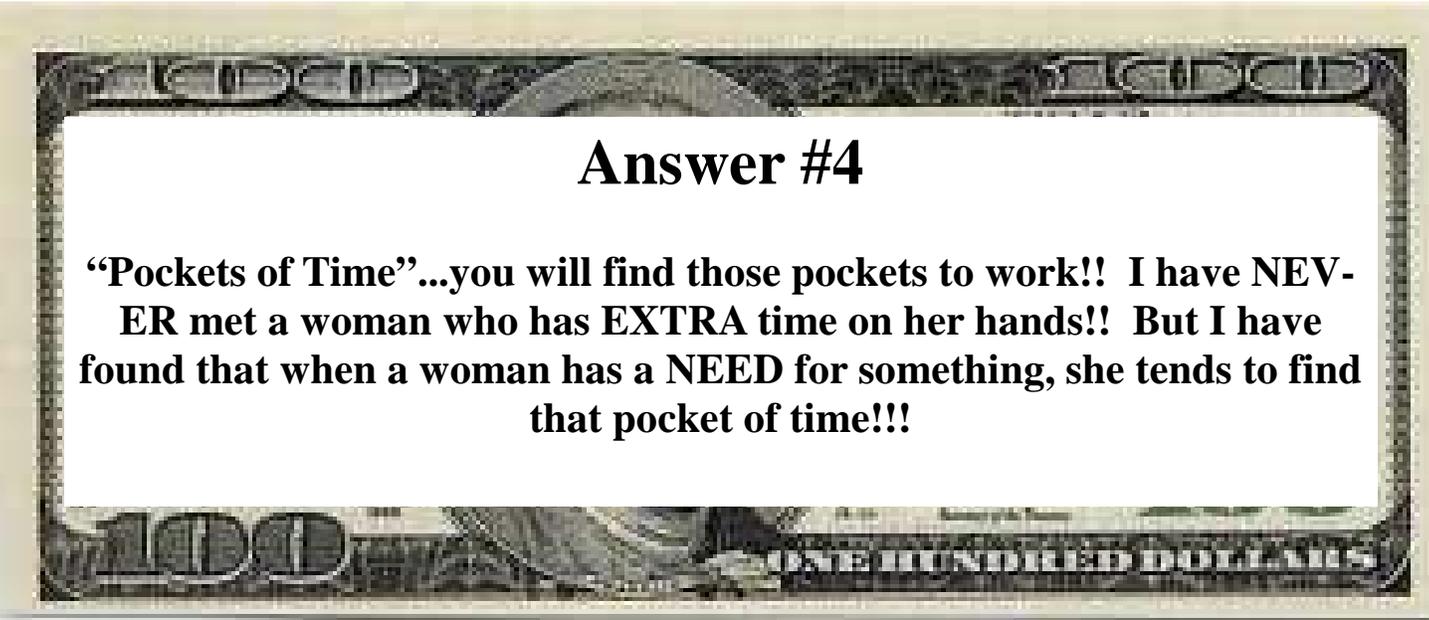
Question #5

What if I am not a salesperson?



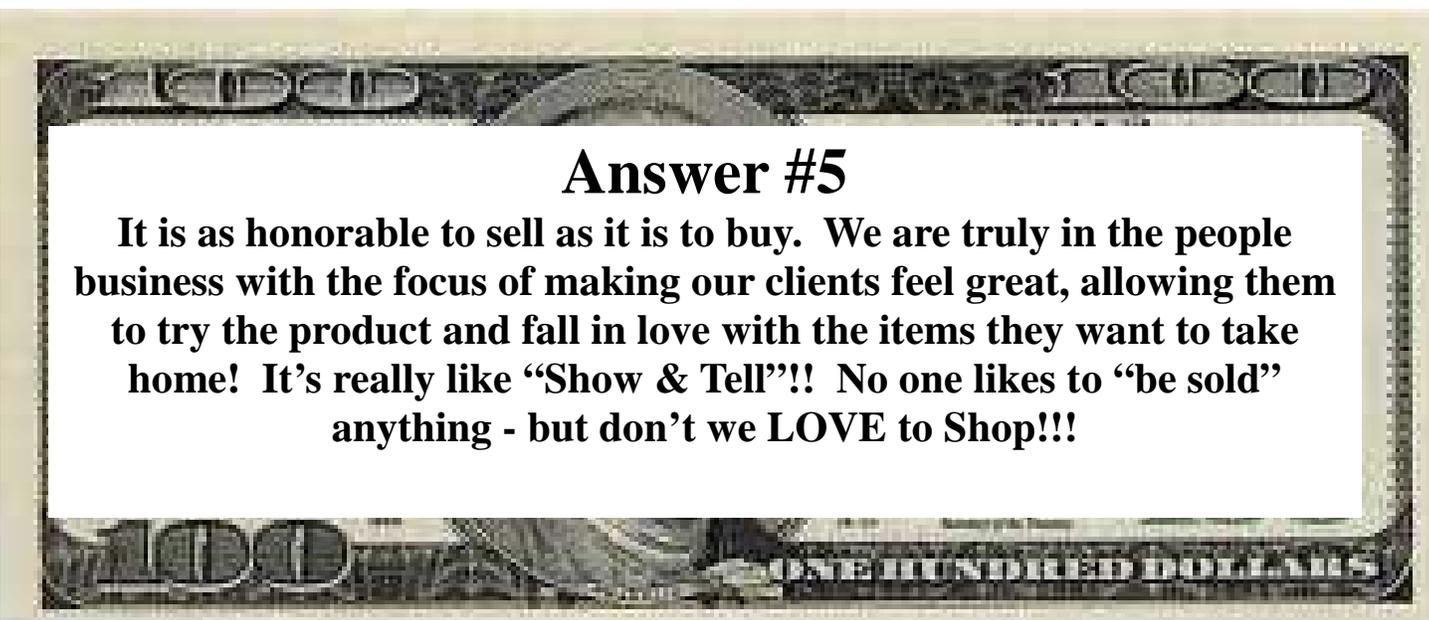
Question #6

How much does it cost to get started?



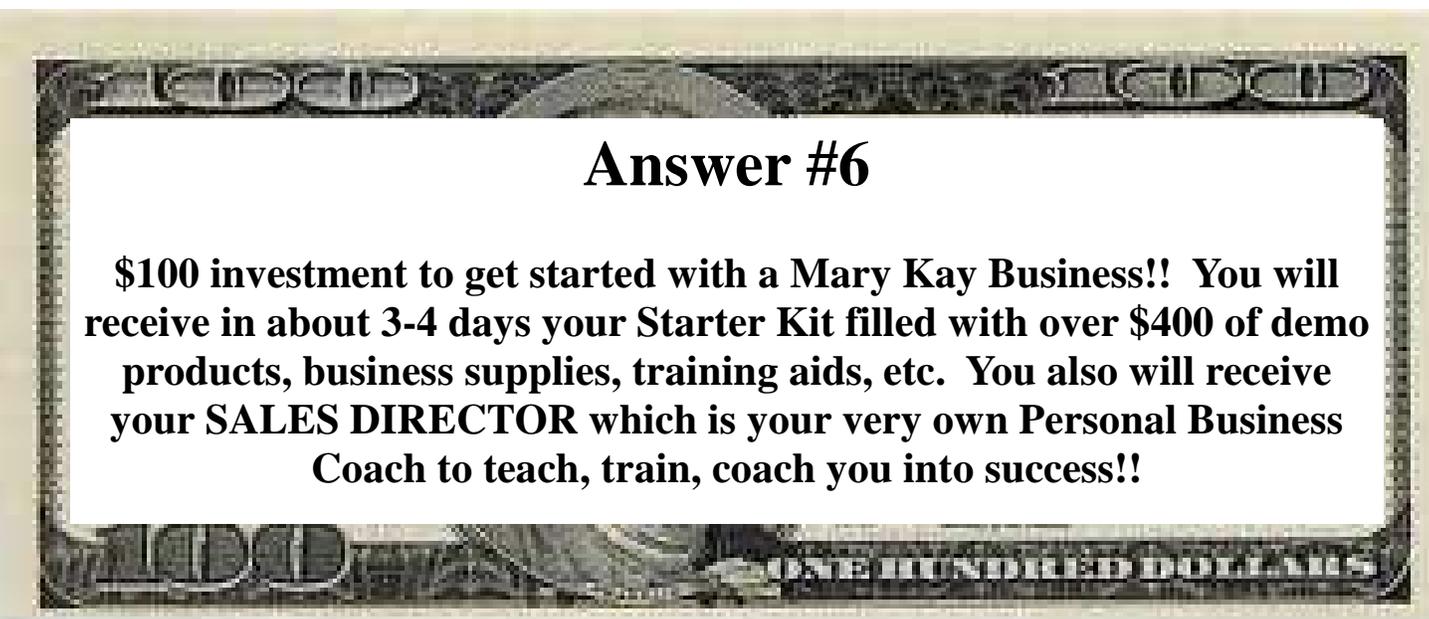
Answer #4

“Pockets of Time”...you will find those pockets to work!! I have NEVER met a woman who has EXTRA time on her hands!! But I have found that when a woman has a NEED for something, she tends to find that pocket of time!!!



Answer #5

It is as honorable to sell as it is to buy. We are truly in the people business with the focus of making our clients feel great, allowing them to try the product and fall in love with the items they want to take home! It's really like “Show & Tell”!! No one likes to “be sold” anything - but don't we LOVE to Shop!!!



Answer #6

\$100 investment to get started with a Mary Kay Business!! You will receive in about 3-4 days your Starter Kit filled with over \$400 of demo products, business supplies, training aids, etc. You also will receive your SALES DIRECTOR which is your very own Personal Business Coach to teach, train, coach you into success!!