

# Individual Close

Name: \_\_\_\_\_

1. Did you have fun today? \_\_\_ Yes \_\_\_ No
2. What was your favorite Product? \_\_\_\_\_
3. You know your situation a lot better than I do.  
Would you rather splurge and start with the **BEST** deal, **“The Ultimate Miracle Set with the FREE Roll-Up Bag & 2 sets at 1/2 price OR** is the **“Miracle Set”** more of what you had in mind? Whichever way you would rather start is fine with me.

*(You fill out the Sales Ticket)*

- \_\_\_ The Ultimate Collection (2 sets 1/2 & Bag)
- \_\_\_ The Miracle Set (1 set 1/2)
- \_\_\_ Basic Set (1 Item 1/2)

4. As part of my job, it’s important that I meet with you for a check-up from the neck up! I have \_\_\_\_\_ or \_\_\_\_\_ available, **which works for you?** Date/Time: \_\_\_\_\_

5. Sharing your check up facial with 3-6 friends also helps “Susie Hostess” earn the Brush Set. Besides, we are getting together and it’s a great way to earn **FREE** product! **So, Who’s your top pick to join us as we can only have up to 5 plus you.**

Name Contact #:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

6. There’s just one more thing I’d like to ask, after hearing the 6 most commonly asked questions/answers about a Mary Kay business, **what impressed you the most?**

On a scale from 1-10 (1– no way, 10 - sign me up, and you can’t be a 5...**what is your interest level?** \_\_\_\_\_  
A “#” tells me this may possibly be for you, but you may need additional information, so lets get together. It may or may not be for you, but wouldn’t you agree, you can’t make an intelligent decision without hearing all the facts - right?  
What’s better for you - \_\_\_\_\_ or \_\_\_\_\_?

## THE ULTIMATE COLLECTION!..... \$192

- TimeWise Cleanser/Moisturizer
- Day/Night Solution
- Liquid Foundation
- Microdermabrasion Set
- Firming Eye Cream



**FREE Travel Roll Up Bag**  
Plus.....2 Bonus Sets @ 1/2 Price



## THE MIRACLE SET..... \$110

- TimeWise Cleanser/Moisturizer
- Day/Night Solution
- Liquid Foundation

**Travel Roll Up Bag for addt'l \$20**  
Plus 1 Bonus Set @ 1/2 price



## Basic.....\$64

- TimeWise Cleanser/Moisturizer
- Liquid Foundation

**1 Item @ 1/2 Price**



### BONUS

**Satin Set.....\$52**  
Satin Hands  
Satin Lips



### Flawless Face...\$46

Foundation Brush  
Foundation Primer  
Concealer  
Concealer Brush



### Indulge Eye Set...\$59

OF eye Remover  
Eye Cream  
Eye Gel



**Filled Compact Mini.....\$53**  
3 Eyes, Cheek, Applicators, Compact



All Major Credit/Debit Cards Accepted!