

Hostess Script:

Use this dialogue to invite all your friends!!!!

Hi <u>(name)!</u> This is <u>(name)!</u> I am so excited! You will never believe what I am doing!! I am winning a FREE Coach Handbag from my Mary Kay Consultant! I am throwing my Mary Kay Coach Party on <u>(day)</u> at <u>(time)</u>! I want to invite my most fun girlfriends and I totally want you there! I can only invite TEN of my closest friends and it's by guaranteed reservation only!! Can you make it?

Confirm the Fun!!

The day before your party, call each guest to say you look forward to seeing them. Encourage guests to be on time so they don't miss a minute of the fun.

Relax!!!!

It's a Party!! And it's fun to get great skin care tips, and play with makeup and experience Mary Kay products!!