



# Let's Go Shopping!

**Give each person a Winter Look Book.** You read the clues...first person to shout out the page # where it's found gets the gift passed to her. Whoever has it in the end, keeps it. Use something small for the gift, but beautifully wrapped. It's the search that makes this fun! It's a great way to introduce new products. I've done this for years for my unit...it's a terrific ice breaker at guest events, product previews or even a business debut. After playing the game, guests are excited & ready to shop! Consultants see the value in ordering the new products quickly to have for their customers.

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**Let's play a game...with this gift I will part. If you were the first to arrive, that's where we'll start!**

*(Give gift to that person to start the game)*

You might have thought this gift was for you, but I've got another idea or two. Hang on to the gift and think for a bit, then hand it to the one who's first to find the **#GLOW & TELL 21 Day challenge! (14)**

It's New Year's **Night-on-the-Town fragrances** from Mary Kay! **Romantic, Sentimental, Motivated, Passionate, Appreciative, Affectionate, or Sophisticated!** What's your favorite? **(22-23)**

Nothing is more fun to try than the **4 fabulous Makeup Artist Looks** for the Winter season...**Iconic Red Lip, Party Ready, Classic Look, Candlelit Romance (10-12)**

**Set yourself up for Beauty Brilliance...find 3 winter season habits** for healthy-looking, pampered skin...Exfoliate regularly, Pamper with masks, Wrap yourself in moisture! **(20-21)**

**Hello, HOT LIPS! Fun glossy shades to shine in plus the FREE deluxe MINI lip gloss set! (8-9)**

Success is what you make it! **Be your own Success Story** with a Mary Kay business! **(27)**

**Luminous Luxury...It's new Sheer Dimensions Powder** for creating complexion perfection! **(2-3)**

**Reflect his style...scents for building a fragrance wardrobe he'll love! Easy going, Adventurous, Focused, Classic, Confident, Modern! (24-25)**

**Dazzle with delightful eye looks...Autumn Leaves, Chai Latte, Sandstorm, Black Ice. (6-7)**

You want it, you need it! Get it all right here or host a party with me to earn some products for FREE! **Find our Complete Shopping Guide....see all the products to keep you looking fabulous! (28-35)**

*(The person who finds this last clue first get to keep the gift!)*

**From the mascara you'll wear everyday to the most on-trend makeup to skin care that keeps you looking radiant....let me help you express your natural beauty! Whether it's products for you or gifts for friends...or even some career information on how you can do what I do...when it comes to shopping with me, it's really all about YOU!**