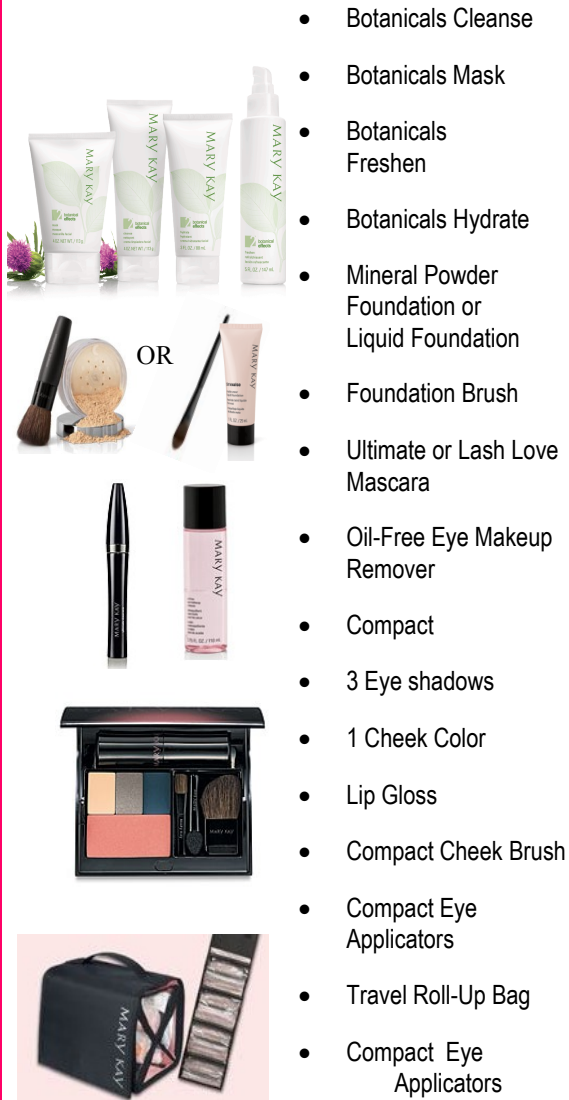


I Deserve it ALL Set



- Botanicals Cleanse
- Botanicals Mask
- Botanicals Freshen
- Botanicals Hydrate
- Mineral Powder Foundation or Liquid Foundation
- Foundation Brush
- Ultimate or Lash Love Mascara
- Oil-Free Eye Makeup Remover
- Compact
- 3 Eye shadows
- 1 Cheek Color
- Lip Gloss
- Compact Cheek Brush
- Compact Eye Applicators
- Travel Roll-Up Bag
- Compact Eye Applicators

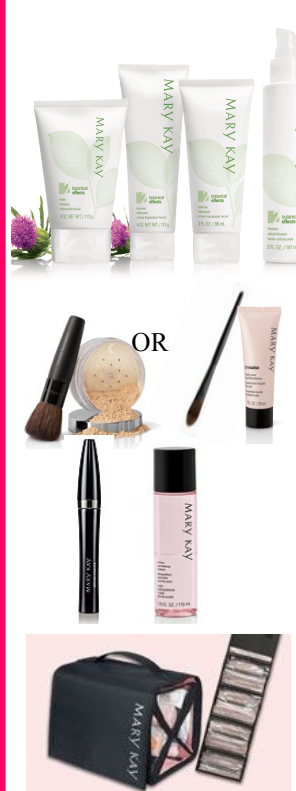
\$228.50 Value for only \$175 + tax

Best Set for the Power Shopper

A savings of \$53.50

MARY KAY[®] get set for beauty

Full Botanicals Set Plus



- Botanicals Cleanse
- Botanicals Mask
- Botanicals Freshen
- Botanicals Hydrate
- Mineral Powder Foundation or Liquid Foundation
- Foundation Brush
- Ultimate or Lash Love Mascara
- Oil-Free Eye Makeup Remover
- Travel Roll-Up Bag

\$146.00 Value for only \$109 + tax

Best Set for the Bargain Shopper

A savings of \$37

Full Botanicals Set



- Botanicals Cleanse
- Botanicals Mask
- Botanicals Freshen
- Botanicals Hydrate
- Mineral Powder Foundation or Liquid Foundation
- Foundation Brush

\$86 Value for only \$71 + tax
Best Set for the Smart Shopper

A Savings of \$15

Basic Botanicals Set



- Botanicals Cleanse
- Botanicals Hydrate
- Mineral Powder Foundation or Liquid Foundation
- Foundation Brush

\$56.00 plus tax

Opinion Poll

Name _____

Address: _____

City _____ State _____ Zip Code _____

Home Telephone # _____ Work # _____

Cell # _____

Email _____

Best time to reach you _____ AM _____ PM

Did you have fun today? _____ Yes _____ No

Do you like the way your skin feels? _____ Yes _____ No

At your next appointment, would you like to learn more about.....

_____ Advanced techniques for applying eye, cheek & lip colors

_____ Concealing skin imperfections

_____ Mother/Daughter makeovers

_____ Spa products...body care, pedicure sets etc.



If money were no object, which set would you like to take home with you tonight? MC, Visa, Discover, AMEX, Checks, Cash, Creative Financing available...

- _____ **I Deserve It ALL Set**
- _____ **Full Botanicals Plus Set**
- _____ **Full Botanicals Set**
- _____ **Basic Botanicals Set**

Each week, I challenge myself to share info about the Mary Kay opportunity with at least 3 sharp women. A Mary Kay business opportunity might not be for you, but then again it might! Is there any reason why you couldn't help me with my challenge? Just for listening, I will have a free gift for you!

_____ **Yes** _____ **No**

Give your friends the gift of a complimentary makeover. Please list friends who would enjoy some extra pampering:

Name _____ Tele No. _____

Name _____ Tele No. _____

Name _____ Tele No. _____

Name _____ Tele No. _____

Name _____ Tele No. _____

Thank you for taking the time to share your opinion with me!

"I Deserve It ALL Set!"

Botanicals Cleanse	\$14
Botanicals Mask	\$14
Botanicals Freshen	\$16
Botanicals Hydrate	\$14
Mineral Powder	
_____ or Liquid Foundation	\$18/\$20
Foundation Brush	\$10
Ultimate or Lash Love Mascara	\$15
Oil-Free Eye Makeup Remover	\$15
Compact	\$18
3 Eye Shadows	\$19.50
Cheek Color	\$10
Lip Gloss	\$14
Compact Cheek Brush	\$2.50
Compact Eye Applicators	\$2.50
Travel Roll-Up Bag	\$30
TODAY \$228.50/\$230.50 for Only 175 + tax	

"Full Botanicals Plus Set"

Botanicals Cleanse	\$14
Botanicals Mask	\$14
Botanicals Freshen	\$16
Botanicals Hydrate	\$14
Mineral Powder	
_____ or Liquid Foundation	\$18/\$20
Foundation Brush	\$10
Ultimate or Lash Love Mascara	\$15
Oil-Free Eye Makeup Remover	\$15
Travel Roll-Up Bag	\$30
TODAY \$146/\$148 for Only \$109 + tax	

"Full Botanicals Set"

Botanicals Cleanse	\$14
Botanicals Mask	\$14
Botanicals Freshen	\$16
Botanicals Hydrate	\$14
Mineral Powder	
_____ or Liquid Foundation	\$18/\$20
Foundation Brush	\$10
TODAY \$86/\$88 for Only \$71 + tax	

"Basic Botanicals Set"

Botanical Cleanse	\$14
Botanical Hydrate	\$14
Mineral Powder	
_____ or Liquid Foundation	\$18/\$20
Foundation Brush	\$10
\$56/\$58 + tax	