

CHECKLIST

- Call your director 2-3 times weekly. Be sure to go over all of this with her!
- Minimum 5 new contacts a day.
- Book 2 appointments a day.
- Sell \$500-\$600 a week by faciating 10-12.
- Interview 5 a week.
- Send your Director your Weekly Accomplishment Sheet every week!
- \$3600 personal wholesale will make you an Emerald Star!!!
- Strive for a Gold Medal each month!
- Recruit people who want more and are willing to work. Lose the phrase "personal use"!

You decide in '10.....

- **3 months** to qualify you will need \$6,600 ave. whls. per month + 14 team members.
- **4 months** to qualify you will need \$5,000 whls per month + 14 team members.

*This is a suggested strategy for you to earn the car in 3 months. You may take 4 months with a minimum of \$5000 wholesale per month and a total of 14 active personal team members to finish. You decide!

GO FOR IT!!!!

Earn Your Car

By

December!

Drive the Cruz



Your Plan

For

October

November

December

October-December

1. You must be active.
2. You must have 14 active personal team members by Dec. 31st.
3. Total production from you and your team must equal \$20,000 wholesale production. Your maximum contribution amount is \$5,000 personal production during the qualification period.
4. Minimum \$5,000 team wholesale production is required each month.
5. To be on-target in October, you must have 5 active team members and a total of \$5,000 w/s team production in the distribution center by October 31st.

October

- Place a total of \$1,200 w/s for the month: \$600 by Oct. 15th and an additional \$600w/s by Oct. 31st.
- Recruit one Star Consultant.
- Recruit three qualified Team Members.

August Production

Personal	\$1,200
New Star	\$1,800
New Qualified	\$ 600
New Qualified	\$ 600
New Qualified	<u>\$ 600</u>
	\$4,800

- Your other active team members will take you to \$6000+.
- If you have zero consultants on your team on October 1st, you can still earn a Gold Medal (5 recruits in October) and be on-target with a \$1400 personal order or \$200 more from one of your new qualified.

November

- Personal w/s of \$1,200 for the month: \$600 w/s by Nov. 15th & an additional \$600 w/s by Nov. 30th.
- Personally recruit 5 new team members - earn a gold medal!!
- Production must hit \$6,600 to be on 3-month target.

September Production

Personal	\$1,200
New Star	\$1,800
New Qualified	\$ 600
New Qualified	\$ 600
New Qualified	\$ 600
New Qualified	<u>\$ 600</u>
	\$5,400+

\$1200 more will come from your current team = \$6600.

December

- Personal w/s of \$1,200 for the month: \$600 by Dec. 15th & an additional \$600 by Dec. 31st.
- Recruit two stars by the 15th with \$1800 each.
- Recruit 3 qualified to earn a gold medal & create your dynamic team of 14, and \$20,000 total wholesale.

October Production

Personal	\$1,200
New Star	\$1,800+
New Star	\$1,800+
New Qualified	\$ 600
New Qualified	\$ 600
New Qualified	\$ 600
Current Team	<u>\$1,200</u>
	\$7,800

FINISH EARLY !

YOUR CAR!

(Didn't finish? Not to worry!
You still have another month!!!!)
Work peacefully, with passionate purpose!
Your Director will help!